A3940-1,34-- -

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1991

MIDWESTERN REGION (MCPA)

Adrian College
University of Akron
Augustana College
Augustana College-Sioux Falls
Bowling Green University
Bradley University
Buena Vista College
Calvin College
Capital University
Case Western Reserve University
Cedarville College
Central Missouri State University
University of Chicago
University of Chicago-Grad. School of Bus.
University of Cincinnati
Cleveland State University
Coe College
Concordia College
Davenport College-Grand Rapids
University of Dayton
Defiance College
DePaul University
DePauw University
Doane College
Dordt College
Drake University
Eastern Michigan University
Emporia State College
Eureka College
Ferris State University
Grace College
Grand View College
Greenville College
Hanover College
IIT-Illinois Institute of Technology
University of Illinois-Chicago
University of Illinois-Chemistry & Chem. Engrg.
University of Illinois- Commerce & Business
University of Illinois-Engineering
Indiana University
Indiana University-Northwest
Indiana University/Purdue University-Indianapolis
Iowa State University-Agriculture
Iowa State University-Bus., Sci. & Humanities
Iowa State University-Design
Iowa State University-Engineering
Iowa State University-Family & Consumer Science
Iowa State University-Veterinary Medicine
University of Iowa- Bus. / Lib. Arts / Engrg.
John Carroll University
Judson College
Kalamazoo College
University of Kansas-Arts
University of Kansas-Business
University of Kansas-Engineering
Kenyon College
Knox College
Lawrence University
Loras College
Mac Murray College
Manchester College
Marietta College
Marquette University
Mayville State University
Michigan State University
Michigan Tech University
University of Michigan-Ann Arbor-Engineering
University of Michigan-Dearborn
University of Minnesota-Agriculture
University of Minnesota-Carlson School of Management
University of Minnesota-Liberal Arts
Minot State University
University of Missouri-Columbia - Engineering
University of Missouri-Rolla
University of Missouri-St. Louis
Missouri Western State College
College of Mount St. Joseph
Mundelein College
Muskingum College
North Central College
University of North Dakota
Northern Illinois University
Northern Michigan University
Northland College
Northwestern College
Northwestern University
Northwestern University-Kellogg Graduate School of Business
Northwest Missouri State University
University of Notre Dame
Ohio Northern University
Ohio State University-Agriculture
Ohio State University-Arts & Science
Ohio State University-Business
Ohio State University-Engineering
Ohio University
Ohio Wesleyan University
Otterbein College
Pittsburg State University
Purdue University
Rockford College
Saginaw Valley State University
Southern Illinois University- Carbondale
Southern Illinois University- Edwardsville
Southwest Missouri State University
St. Ambrose University
College of St. Thomas
Stephens College
Taylor University
University of Toledo
Tri-State University
Viterbo College
Walsh College of Accounting & Business
Washington University - Business
Washington University - Engineering
Wayne State University
Westmar College
University of Wisconsin-Eau Claire
University of Wisconsin-Green Bay
University of Wisconsin-Madison - Arts
University of Wisconsin-Madison - Business
University of Wisconsin-Madison - Engineering
University of Wisconsin-Platteville
University of Wisconsin-River Falls
University of Wisconsin-Stout
Wichita State University
College of Wooster
Wright State University
Youngstown State University

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Midwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 5, 1991 through may 6, 1991) and cumulatively (September 1, 1990, and May 6, 1991). The block tables list data for the cumulative period, and include only those categories for which offers were reported.

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BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 4/5/91 THROUGH 5/6/91

CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	137	273	$26877	$26609	$30000	$27480	$23800	1063	2304	$27263	$26667	$30000	$27500	$23500
BUSINESS ADMIN (INCL MGMT	43	94	24727	23730	30000	24360	19500	297	653	24274	23520	30000	24000	18000
DISTRIBUTION MANAGEMENT	4	5	26750	26340	*	*	*	11	14	27382	26900	*	*	*
ECONOM & FINANCE (BANKING	97	179	27766	27327	35000	28000	22000	381	880	26493	25814	32000	27000	21000
HOTEL/RESTAURANT MGMT.	+	10	+	21340				8	49	20813	21165	*	*	*
HUMAN RSRCS (incl LABOR R	+	4	+	24650				8	72	25963	24612	*	*	*
MANAGEMENT INFO SYSTEMS	4	27	28775	28819	*	*	*	83	248	28506	28407	31700	28100	25500
MARKETING/MARK MGMT (RESR	87	151	25077	24641	29000	25000	20500	340	793	24512	23825	28523	24504	19500
REAL ESTATE	1	1	24000	24000	*	*	*	2	6	22500	20887	*	*	*
COMMUNICATIONS														
ADVERTISING	+	3	+	18500				26	46	21869	20938	25000	21000	18000
COMMUNICATIONS	7	12	19849	19399	*	*	*	69	139	22100	21750	28800	22000	16400
JOURNALISM	2	7	25500	21989	*	*	*	51	81	20642	19955	27600	21000	15000
TELECOMMUN/BROADCASTING	15	17	25247	24658	*	*	*	29	39	24664	23784	30000	25000	20000
EDUCATION														
ELEMENTARY EDUCATION	7	19	20941	21121	*	*	*	59	227	19775	20080	23500	21000	14000
PRE-ELEMENTARY EDUCATION	+	+	+	+				6	27	20943	16647	*	*	*
PHYSICAL EDUCATION	1	4	23000	19900	*	*	*	6	25	16230	19245	*	*	*
SPECIAL EDUCATION	1	1	18807	18807	*	*	*	9	42	23154	22847	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	4	+	24550				3	16	17933	20681	*	*	*
TEXTILES & CLOTHING	12	12	21000	21000	*	*	*	28	52	20596	21721	24000	21000	16000
MERCHANDISING MANAGEMENT	1	7	19000	19343	*	*	*	19	31	22026	20926	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	22100				7	19	21864	21401	*	*	*
LETTERS (incl English, Li	3	10	19163	22377	*	*	*	26	77	20273	21725	27000	20750	12500
VISUAL & PERFORMING ARTS	2	6	17500	20417	*	*	*	25	51	18524	19979	22700	18000	14000
HUMANITIES - OTHER	8	9	22625	22433	*	*	*	33	50	23610	22832	32000	22000	18250
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	1	+	20000				27	41	21032	20966	28500	19500	15013
HISTORY	3	6	25500	23167	*	*	*	9	37	22500	22506	*	*	*
POLITICAL SCIENCE/GOVT	5	11	24520	22850	*	*	*	38	94	21741	22294	27050	22000	17000
PSYCHOLOGY	10	16	21150	22881	*	*	*	58	107	20065	19863	27500	19500	13200
SOCIOLOGY	2	4	23000	20336	*	*	*	23	46	19374	19830	23000	19200	14400
SOCIAL SCIENCES-OTHER	5	22	18876	24949	*	*	*	31	82	19903	20939	24000	20000	16000
ENGINEERING														
AEROSPACE & AERONAUTICAL	6	17	30405	30268	*	*	*	50	105	30479	30256	34000	30160	26252
AGRICULTURAL	8	14	30942	30224	*	*	*	18	35	31168	30669	*	*	*
ARCHITECTURAL	+	7	+	32179				7	44	28142	30659	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				4	6	30500	27917	*	*	*
CHEMICAL	30	164	37806	37898	39300	37900	35400	429	1100	37453	37384	39600	37644	35400
CIVIL	45	131	28940	28864	34200	28800	24752	263	637	28964	29545	33984	28860	24752
COMPUTER	31	44	31230	31589	34512	32000	27332	78	144	32197	31891	36000	33250	26500
ELECTRICAL/ELECTRONIC	103	230	33807	33477	36600	34000	31000	515	1232	33505	33113	37000	33600	30000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 4/5/91 THROUGH 5/6/91

CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	2	+	$29250				1	4	$33000	$29475	*	*	*
INDUSTRIAL	49	60	$32833	32960	$35400	$33800	$28000	188	281	32648	32289	$35000	$33000	$29000
MECHANICAL	138	292	33954	34347	37500	34290	30000	640	1466	34053	34069	37800	34200	30000
METALLURGICAL	15	39	33746	33664	*	*	*	65	124	33672	33557	35520	33600	31000
MINING (INCL GEOLOGICAL)	1	3	25000	32000	*	*	*	19	39	30829	31184	*	*	*
NUCLEAR	1	2	27334	30417	*	*	*	9	15	32298	32332	*	*	*
PETROLEUM	+	28	+	40166				15	164	38908	38686	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	6	26	26945	29405	*	*	*	51	144	29800	28678	34000	29500	24000
INDUSTRIAL TECHNOLOGY	4	6	29750	30000	*	*	*	12	18	26250	27361	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	4	8	23500	24750	*	*	*	13	60	23296	22712	*	*	*
ANIMAL SCIENCES	1	4	19000	23000	*	*	*	15	27	19873	21746	*	*	*
PLANT SCIENCES	3	6	22000	19702	*	*	*	8	14	19560	20221	*	*	*
NATURAL RESOURCES	+	1	+	16300				3	11	18760	20005	*	*	*
OTHER AGRICULTURAL SCIENC	2	4	24500	19750	*	*	*	5	27	21620	24597	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	25	72	32222	32088	36000	33000	29300	250	585	30351	30469	34800	30920	25500
COMPUTER PROGRAMMING	1	2	18750	19375	*	*	*	7	21	24984	28173	*	*	*
INFORMATION SCIENCES & SY	11	15	28722	28829	*	*	*	76	142	29922	29000	33500	30000	27000
SYSTEMS ANALYSIS	2	2	31000	31000	*	*	*	3	6	29000	25427	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				17	72	27699	28058	*	*	*
HEALTH SCIENCES	+	5	+	17700				7	32	22100	20564	*	*	*
NURSING	10	10	26500	26500	*	*	*	45	89	26554	28349	35000	26000	21000
PHARMACY	+	1	+	44200				1	31	36000	39040	*	*	*
SCIENCES														
ACTUARIAL	1	1	31740	31740	*	*	*	9	9	29269	29269	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				3	16	23167	26463	*	*	*
BIOLOGICAL	2	11	16450	22210	*	*	*	15	51	20679	21267	*	*	*
CHEMISTRY	2	4	25000	28355	*	*	*	41	64	27671	27625	33000	30000	20400
GEOLOGY & GEOLOGICAL SCI	+	3	+	26233				8	25	27013	28250	*	*	*
MATHEMATICS	9	28	30962	29868	*	*	*	26	113	26832	27503	35040	26250	20450
PHYSICS	+	1	+	27400				3	15	25533	29059	*	*	*
OTHER PHYSICAL & EARTH SC	+	1	+	28000				+	5	+	22109			
POLYMER SCIENCE	2	2	35250	35250	*	*	*	2	2	35250	35250	*	*	*
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	969	2162						5696	13323					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/5/91 THROUGH 5/6/91							CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	96	184	$27436	$27139	$30000	$27500	$25110	838	1735	$27843	$27222	$31000	$28000	$25000
ACCOUNTING (PRIVATE)	29	79	26320	25617	29520	26100	24000	227	591	25296	25068	30000	26000	18000
COMMERCIAL BANKING (CNSMR	5	17	26000	23665	*	*	*	21	70	22781	22376	27000	22000	18000
COMMERCIAL BANKING (LENDG	22	27	23841	23876	27000	24000	22000	67	88	24175	24086	28000	24500	21000
INVESTMT BANKING (CORP FN	1	3	24000	26333	*	*	*	11	27	29091	28093	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				1	2	33000	28500	*	*	*
INVESTMT BANKG (REAL EST)	+	+	+	+				1	4	20000	18875	*	*	*
INVESTMT BANKG (SALES & T	+	2	+	32000				4	19	26125	23268	*	*	*
FINANCIAL/TREASURY ANALYS	26	64	29416	29466	33000	29000	25000	128	293	27824	27173	33000	28800	21600
PORTFOLIO MGMT/BROKERAGE	+	4	+	33250				5	29	18400	23416	*	*	*
UNDERWRITING	14	21	26643	25648	*	*	*	56	110	24762	24295	30000	24368	20200
INSURANCE - CLAIMS	5	12	22724	23658	*	*	*	40	80	22296	22813	26100	23200	16973
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	3	7	23000	21500	*	*	*	15	26	20582	20086	*	*	*
MEDIA PLANNING	+	2	+	15250				6	12	22133	20287	*	*	*
REPORTING	+	+	+	+				7	16	16977	16355	*	*	*
PRODUCTION	2	4	33690	26140	*	*	*	28	44	26281	24874	34000	27000	15000
PUBLIC RELATIONS	2	2	19720	19720	*	*	*	25	44	20785	20000	27000	20000	15600
WRITING / EDITING	1	5	26000	22700	*	*	*	16	28	19588	20589	*	*	*
MARKETING														
ADVERTISING	+	6	+	19067				11	31	19500	20474	*	*	*
BRAND/PRODUCT MANAGEMENT	4	13	24135	24645	*	*	*	29	109	23826	24319	30000	24000	15000
BUYER/MERCHANDISING	43	55	23249	23580	28000	23000	20000	135	196	23081	23447	28000	23000	19000
DISTRIBUTION	2	2	25500	25500	*	*	*	21	39	27673	26459	33000	29000	24000
MARKET RESEARCH	1	6	30000	27483	*	*	*	20	60	24130	25273	32500	22400	15000
PURCHASING	2	4	28750	28500	*	*	*	13	27	30708	27570	*	*	*
SALES	87	144	26579	25757	31200	26300	22000	383	796	26249	25314	32100	26000	20000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	2	5	22500	20600	*	*	*	20	26	19701	20328	25206	19600	12480
FINANC,TAXA, MONETARY POL	9	17	24862	23123	*	*	*	20	66	23274	22909	26214	21023	20195
ECONOMIC PROGRAMS	+	+	+	+				1	10	17600	21659	*	*	*
LAW ENFORCEMENT	1	2	17060	18530	*	*	*	22	37	24037	23362	32300	22000	18500
MILITARY	2	2	24917	24917	*	*	*	11	46	25639	23646	*	*	*
NATIONAL SECURITY	+	1	+	20000				1	8	23000	20200	*	*	*
URBAN / REGIONAL PLANNING	+	+	+	+				2	10	15632	19183	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				2	6	30000	26333	*	*	*
DESIGN / CONSTRUCT	26	94	30101	30318	34200	29400	25000	271	677	30505	30702	36000	30000	24912
ENVIRONMENTAL/SANITATION	8	16	27463	29419	*	*	*	37	120	28868	30840	37500	29000	20000
MANUFACTURING/INDUSTRIAL	91	137	34453	34314	36900	34500	32000	502	789	34081	33890	37500	34200	31000
SYSTEMS / PROGRAMMING	19	34	31569	31754	*	*	*	62	182	31911	32263	34890	32000	28000
POWER SYSTEMS	9	27	33306	32981	*	*	*	82	164	33514	33185	36000	33500	31490
SOFTWARE DESIGN & DEVELOP	9	17	32631	32858	*	*	*	56	139	32269	32396	36000	32500	28860
HARDWARE DESIGN & DEVELOP	14	33	34834	34675	*	*	*	73	155	34200	33517	36720	34560	30420

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/5/91 THROUGH 5/6/91							CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	17	32	$34628	$34964	*	*	*	124	252	$34905	$34165	$38400	$35200	$31235
TESTING	1	11	25000	32438	*	*	*	41	115	30977	30665	36000	31460	25000
PROCESS ENGINEERING	34	154	36822	37939	$39000	$37500	$33480	299	893	37335	37654	39600	37644	35400
PROJECT ENGINEERING	130	268	32219	33817	36500	33036	27000	304	851	33219	34178	38200	33820	27500
OTHER ENGINEERING	34	195	32641	31991	36000	33800	27960	385	1074	33011	32645	38000	33600	27600
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	1	2	18000	21000	*	*	*	9	22	26797	24025	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				2	3	23166	23444	*	*	*
MEDICAL TECHNOLOGY	+	1	+	12000				9	32	23022	23649	*	*	*
NURSES / PERSONAL CARE	10	10	26500	26500	*	*	*	42	85	26123	27884	31109	26000	21000
OCCUPATIONAL THERAPY	+	+	+	+				5	21	30716	29647	*	*	*
PHARMACIST	+	1	+	44200				1	32	36000	38650	*	*	*
PHYSICAL THERAPY	+	+	+	+				9	11	27892	26516	*	*	*
RESPIRATORY THERAPY	+	+	+	+				1	4	34000	33914	*	*	*
OTHER HEALTH RELATED	1	6	23000	19250	*	*	*	19	63	20233	23580	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	1	2	18000	25250	*	*	*	8	21	21203	20649	*	*	*
COUNSELING	2	2	19500	19500	*	*	*	21	47	18314	16977	22000	18000	14000
FUNDRAISING / DEVELOPMENT	+	+	+	+				+	2	+	20620			
SOCIAL WORK	4	6	16570	16937	*	*	*	21	41	17730	17369	20000	18000	14000
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	32	64	30297	29905	34000	31230	27000	211	454	28864	28886	34000	29000	24000
INFORMATION SYSTEMS	14	34	29364	30085	*	*	*	86	190	30138	29428	34500	30000	27000
SYSTEMS ANALYSIS & DESIGN	9	28	32449	31708	*	*	*	95	267	30039	30056	34800	30000	25500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	1	10	31740	32524	*	*	*	8	22	31283	31580	*	*	*
AGRICULTURE/NAT'L RESOURC	10	22	22040	23314	*	*	*	36	83	20852	21885	26000	20000	17500
ARCHITECTURE	+	+	+	+				2	8	25000	26238	*	*	*
CONSULTING	54	78	30541	29774	35000	30000	26000	192	346	29682	29144	34000	29000	26000
HUMAN RESRCS /INDUS RELS	1	7	23000	25771	*	*	*	19	72	23979	23623	*	*	*
MANAGEMENT TRAINEE	62	140	24656	23510	33500	23000	18000	340	898	22859	22804	30000	22000	16500
MATH/STATISTICIANS	+	3	+	22584				1	24	31200	23554	*	*	*
PARALEGAL	1	2	12500	18750	*	*	*	3	10	21833	20450	*	*	*
RESEARCHERS NON-TECHNICAL	+	+	+	+				1	8	21023	23077	*	*	*
RESEARCHERS - TECHNICAL	4	4	33758	33758	*	*	*	22	34	29597	28981	35000	30000	23000
TEACHING	11	32	21080	20732	*	*	*	110	427	20557	20549	23784	21105	14800
TOTALS	969	2162						5696	13323					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MCPA REGIONAL Report No. 4 MAY 1991

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/5/91 THROUGH 5/6/91							CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	23	+	$32298		-		18	184	$33406	$31324	*	*	*
MBA--NON-TECH	5	33	$44460	35675	*	*	*	100	283	36266	35653	$50000	$35000	$26000
MBA--TECH	3	10	47867	43850	*	*	*	38	60	42112	39898	52000	40750	34000
MS-BUSINESS	8	9	42138	40400	*	*	*	18	25	45141	42514	*	*	*
ECONOMICS & FINANCE (BANK	58	63	44381	43954	$53000	$45000	$34800	136	147	44157	43562	52800	45400	35000
HUMAN RESOURCES (INCL LAB	13	13	40231	40231	*	*	*	23	36	42600	37981	49000	43200	38400
MANAGEMENT INFORMATION SY	3	6	36700	38587	*	*	*	6	20	33350	35686	*	*	*
MARKETING/MKTNG MGT (RESE	48	50	43534	43302	51000	45550	33600	95	100	44869	44661	53000	45936	35200
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	4	+	33250			
COMMUNICATIONS	+	+	+	+				3	8	33587	29320	*	*	*
JOURNALISM	+	+	+	+				2	2	21500	21500	*	*	*
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				4	16	28134	23926	*	*	*
ELEMENTARY EDUCATION	1	1	19000	19000	*	*	*	2	28	23000	24224	*	*	*
PHYSICAL EDUCATION	+	1	+	16500				+	5	+	22900			
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	1	1	22500	22500	*	*	*	2	10	23688	23757	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	16650			
LETTERS	+	+	+	+				+	4	+	23500			
VISUAL & PERFORMING ARTS	+	+	+	+				1	3	18900	20408	*	*	*
HUMANITIES - OTHER	+	+	+	+				3	4	35000	31251	*	*	*
SOCIAL SCIENCES														
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				1	1	22145	22145	*	*	*
PSYCHOLOGY	1	1	24000	24000	*	*	*	10	11	23461	23592	*	*	*
SOCIOLOGY	+	+	+	+				1	3	24000	24267	*	*	*
SOCIAL SCIENCES - OTHER	+	+	+	+				10	13	32508	30853	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	3	+	36672				6	11	34770	35921	*	*	*
AGRICULTURAL	2	2	28500	28500	*	*	*	2	2	28500	28500	*	*	*
BIOENGINEERING & BIOMEDIC	1	1	35500	35500	*	*	*	2	2	32750	32750	*	*	*
CHEMICAL	7	9	40474	40369	*	*	*	25	53	39816	39988	41500	40000	37500

continued

MCPA REGIONAL Report No. 4 MAY 1991
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/5/91 THROUGH 5/6/91							CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CIVIL	+	9	+	$34270				44	79	$33784	$34904	$38200	$34000	$29580
COMPUTER	5	5	$42330	42330	*	*	*	5	7	42330	40921	*	*	*
ELECTRICAL/ELECTRONIC	9	18	40113	39275	*	*	*	83	138	38946	38451	44000	39000	34000
INDUSTRIAL	1	1	39000	39000	*	*	*	13	22	37127	36502	*	*	*
MECHANICAL	5	9	43238	39728	*	*	*	61	124	39936	38202	44000	40000	35000
METALLURGICAL	2	2	39012	39012	*	*	*	10	19	37925	38013	*	*	*
MINING & MINERAL	+	+	+	+				12	14	33775	35007	*	*	*
NUCLEAR	+	+	+	+				2	2	37800	37800	*	*	*
PETROLEUM	+	4	+	43400				1	30	47300	43500	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	1	1	18000	18000	*	*	*	2	4	20852	20972	*	*	*
HEALTH SCIENCES	1	1	26500	26500	*	*	*	11	14	26045	26250	*	*	*
NURSING	+	+	+	+				1	1	49000	49000	*	*	*
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				1	7	26000	26671	*	*	*
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	1	+	28080			
BIOLOGICAL	+	+	+	+				1	3	18700	22686	*	*	*
CHEMISTRY	+	+	+	+				9	10	34680	33412	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	10	40320	36381	*	*	*	46	101	37808	37419	43784	38000	30000
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	5	+	39540				1	30	25000	36917	*	*	*
MATHEMATICS (INCL ACTUARI	+	2	+	28750				5	13	32000	27977	*	*	*
PHYSICS	+	+	+	+				+	3	+	27219			
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	176	293						816	1660					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/5/91 THROUGH 5/6/91							CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	3	26	$46933	$47922	*	*	*	85	146	$45891	$44582	$55028	$46020	$33000
MBA--TECH	8	14	49313	48279	*	*	*	36	51	47931	47900	58000	48750	35000
OVER 2 TO 4 YEARS														
MBA--NON-TECH	17	70	52708	49324	*	*	*	107	219	51298	48390	65000	52000	37500
MBA--TECH	20	43	52970	50033	$58000	$51500	$48000	74	110	53430	51878	65000	52750	45000
OVER 4 YEARS														
MBA--NON-TECH	13	43	57569	50948	*	*	*	91	181	51334	48651	70000	50000	39000
MBA--TECH	15	25	56062	55297	*	*	*	58	89	54566	52914	70000	54000	45000
TOTALS	76	221						451	796					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 4/5/91 THROUGH 5/6/91

CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	1	1	$71500	$71500	*	*	*	7	11	$54143	$56736	*	*	*
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				2	7	45000	37582	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	1	+	35000				+	2	+	32500			
FOREIGN LANGUAGES	+	+	+	+				1	2	28000	36870	*	*	*
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				5	7	45000	45957	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	+	+	+				+	3	+	46027			
CHEMICAL	+	12	+	52333				20	54	54116	53038	$56000	$54969	$50460
CIVIL	+	+	+	+				3	6	42667	41499	*	*	*
COMPUTER	+	+	+	+				2	2	52250	52250	*	*	*
ELECTRICAL/ELECTRONIC	2	2	53750	53750	*	*	*	6	13	53197	55798	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				1	1	54000	54000	*	*	*
MECHANICAL	+	1	+	56000				3	5	43468	48033	*	*	*
METALLURGICAL	3	3	52200	52200	*	*	*	12	15	49333	48667	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				2	2	43000	43000	*	*	*
BIOLOGICAL	+	+	+	+				3	4	30333	31138	*	*	*
CHEMISTRY	1	2	55000	50000	*	*	*	49	55	48938	48340	52800	49500	45000
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				+	10	+	52184			
MATHEMATICS	+	+	+	+				4	6	39850	38483	*	*	*
PHYSICS	+	+	+	+				2	2	40000	40000	*	*	*
POLYMER	2	3	46700	44133	*	*	*	3	5	48533	47600	*	*	*
TOTALS	9	25						125	213					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	27782 808 38500/25000			25529 19	23500 2	22833 3		24456 5	27000 1
BUSINESS ADMIN (INCL MGMT	21120 1	23500 2		22110 18	20100 5	20000 1	29000 4	27344 16	18000 1
ECONOM & FINANCE (BANKING	30857 21 38500/28500			25366 82 43000/21000	28250 8	32000 1	23600 2	29020 56 37500/26000	21600 1
MANAGEMENT INFO SYSTEMS	28875 4					30003 2	28540 5	30370 10	
MARKETING/MARK MGMT (RESR	27000 1	15750 4		23340 10	24000 1	24875 4	21667 3	24125 4	
REAL ESTATE				22500 2					
ADVERTISING		22333 6			21000 1	23400 4			
COMMUNICATIONS		19088 5		22000 4		24025 4	23500 3	26500 1	20000 1
JOURNALISM		17714 6		22000 1		19939 5	18333 3	22000 1	
TELECOMMUN/BROADCASTING				25000 1		18480 2			
TEXTILES & CLOTHING						13000 1			
FOREIGN LANGUAGES		31500 1	22100 1						
LETTERS (incl English, Li				18000 1		20500 2		31000 1	
VISUAL & PERFORMING ARTS		13500 1	17000 1						
HUMANITIES - OTHER		12480 1		40000 1					
HISTORY				27000 1		24000 1	16000 1	32000 1	
POLITICAL SCIENCE/GOVT				22000 2	16000 1	17000 1	28900 1	25550 2	
PSYCHOLOGY						35000 1			22000 1
SOCIAL SCIENCES-OTHER						20000 1	25000 1	20800 1	14560 1
AEROSPACE & AERONAUTICAL								31900 3	
AGRICULTURAL								31700 1	
ARCHITECTURAL								27500 1	29220 3
CHEMICAL								34998 10	34000 1

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
CIVIL								29176 66 33984/27000	29115 27 36000/26000
COMPUTER	29500 1					36500 2	27333 6	28500 6	30000 1
ELECTRICAL/ELECTRONIC	33600 3				28000 1	34740 20 39200/32000	30463 8	31394 27 37100/28500	32056 9
INDUSTRIAL	31500 2					32588 4	32631 5	30621 19	32500 2
MECHANICAL			35900 1				33333 3	32367 33 36540/30000	35528 12
METALLURGICAL								31200 2	33000 1
MINING (INCL GEOLOGICAL)								30100 11	26400 1
NUCLEAR								33200 2	
PETROLEUM									40000 1
ENGINEERING TECHNOLOGY								29000 1	
INDUSTRIAL TECHNOLOGY								31000 1	
AGRIBUSINESS								23000 1	
ANIMAL SCIENCES								21500 1	
PLANT SCIENCES								20000 2	
COMPUTER SCIENCE	29140 5			29352 2		32182 16	28072 36 39000/23000	30266 29 38400/27500	28000 2
INFORMATION SCIENCES & SY	29429 7			30000 3		29148 5	26250 4	31718 11	28000 1
SYSTEMS ANALYSIS								28000 2	
ACTUARIAL								31167 3	
BIOLOGICAL									18500 1
CHEMISTRY								22500 2	19000 1
GEOLOGY & GEOLOGICAL SCI									24400 5
MATHEMATICS				40000 1			27800 1	32700 4	
PHYSICS							19000 1		

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	24126 15	21750 2	25500 4	25369 29 29100/23000		21368 8	14000 1		20000 1
BUSINESS ADMIN (INCL MGMT	19384 9	22186 7	16500 2	24365 41 35000/21000		20991 58 28000/18000	22500 1		26000 2
DISTRIBUTION MANAGEMENT						20250 2			
ECONOM & FINANCE (BANKING	24112 22 35500/16000		22000 1	25167 41 39000/21000		22456 18	17060 1	19500 1	15500 1
HOTEL/RESTAURANT MGMT.		18375 4	23250 4						
HUMAN RSRCS (incl LABOR R				24700 1					
MANAGEMENT INFO SYSTEMS	28050 4			27050 12		26431 5			27300 1
MARKETING/MARK MGMT (RESR	18911 9		20000 1	24930 22 33000/23000		23327 93 45000/19500			27800 3
ADVERTISING	36000 1			25000 1		19500 5			15000 1
COMMUNICATIONS		18000 2		23520 5		21606 8			
JOURNALISM	25000 1			24500 3		23429 7			16236 8
TELECOMMUN/BROADCASTING			23000 2	24333 3		23143 7			
HUMAN ECOLOGY (HOME ECONO				15000 1		19250 2			
TEXTILES & CLOTHING						20428 25 24000/17500			
MERCHANDISING MANAGEMENT						22026 19			
FOREIGN LANGUAGES				21600 1			25000 1		
LETTERS (incl English, Li	25000 1			23100 2	12500 1	17917 6			14100 2
VISUAL & PERFORMING ARTS		15000 1				15875 4			16165 3
HUMANITIES - OTHER	20000 1	37000 1		25500 6		21830 10		25000 1	
CRIMINAL JUSTICE				20000 1	19833 3	13852 1		23000 1	
HISTORY				17500 1		15000 1			
POLITICAL SCIENCE/GOVT	20500 2			24233 3	11440 2	21000 5		22000 1	26525 2
PSYCHOLOGY		18763 4	17000 1	24400 3		20521 12		21000 1	

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
SOCIOLOGY	20000 1		19250 2	19000 1		19400 2	14000 1	23000 1	
SOCIAL SCIENCES-OTHER				23500 1		21200 3			
COMPUTER				24000 1		25250 2			
ELECTRICAL/ELECTRONIC						26500 1			
INDUSTRIAL	31000 1			25500 2					
MECHANICAL						33000 2			
ENGINEERING TECHNOLOGY									28000 1
INDUSTRIAL TECHNOLOGY	33000 1								
AGRIBUSINESS						17750 1			
PLANT SCIENCES						12480 1			
NATURAL RESOURCES						20000 1			
OTHER AGRICULTURAL SCIENC						22000 1			
COMPUTER SCIENCE	27860 10		22500 1	27028 11		26900 7			24500 2
COMPUTER PROGRAMMING				27000 1		27750 2			
INFORMATION SCIENCES & SY				28854 3					
PHARMACY						36000 1			
ACTUARIAL				28320 6					
BIOLOGICAL						21200 5			
CHEMISTRY									15600 1
MATHEMATICS				24260 4		22820 3			

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE		RESEARCH ORGAN		TRANSPORTATION		UTILITIES		EDUCATION		FEDERAL GOVERN		LOCAL/STATE GO		HOSPITALS		HEALTH SRVCS (	
ACCOUNTING	23250	6			21563	7	27003	8	18000	1	20726	8	24422	9	23000	1	24474	7
BUSINESS ADMIN (INCL MGMT			23836	5	21667	3	27375	4	24000	1	21287	5	25875	4	20000	1	24000	2
DISTRIBUTION MANAGEMENT					26000	1					22500	1						
ECONOM & FINANCE (BANKING					18500	2	24700	2			21048	8	22258	4			28400	5
HUMAN RSRCS (incl LABOR R													24500	1				
MANAGEMENT INFO SYSTEMS			23040	1	29400	1	28588	8	28900	1			28000	1				
MARKETING/MARK MGMT (RESR	24000	1	25000	1	18800	5	22296	5			22100	1	21367	3			30000	6
COMMUNICATIONS	10900	1			20500	5	20460	4	21333	3	26174	3			21250	2	19000	1
JOURNALISM	22000	1							16500	2								
TELECOMMUN/BROADCASTING									20000	1							28000	1
ELEMENTARY EDUCATION									19910 27000/14000	57								
PRE-ELEMENTARY EDUCATION									21915	4								
PHYSICAL EDUCATION									18234	4					13440	1	23000	1
SPECIAL EDUCATION									23154	9								
FOREIGN LANGUAGES									17617	3								
LETTERS (incl English, Li									21216	6	27000	1					12700	2
VISUAL & PERFORMING ARTS							15750	2	20648	8					18600	1	18720	1
HUMANITIES - OTHER									21019	3			36500	1	21500	2		
CRIMINAL JUSTICE									15013	1	12000	1	23281	16				
HISTORY									22000	1								
POLITICAL SCIENCE/GOVT											21333	3	19230	4				
PSYCHOLOGY									19833	3			13200	1	20050	4	16314	5
SOCIOLOGY													23667	3	19000	1	18636	3

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
SOCIAL SCIENCES-OTHER	15000 1		25000 1		20387 4	24000 2	17987 5		17750 2
AEROSPACE & AERONAUTICAL		30000 1				28106 8			
AGRICULTURAL							32167 3		
ARCHITECTURAL						27332 1			
CHEMICAL		34700 2	24812 1	30000 1					
CIVIL		28800 1	25227 19	32179 8		26678 14	27341 65 38000/24752		
COMPUTER		29250 2		35000 1		32985 2	26750 2		
ELECTRICAL/ELECTRONIC		35509 9		33076 66 39000/31500		29745 20 36500/26252	31250 2		
INDUSTRIAL			32540 1	32875 3		25042 2	23890 2		
MECHANICAL		33929 7		32428 35 37800/29400		27671 12	32080 2		
METALLURGICAL				50400 1			26000 1		
NUCLEAR				33200 2		26793 2	33500 1		
ENGINEERING TECHNOLOGY		32500 1			31500 1			19500 1	
ANIMAL SCIENCES					18000 1	22200 1			
COMPUTER SCIENCE		30900 6	29400 1	31810 6	32000 1	28985 3	23867 3	34000 1	29000 1
COMPUTER PROGRAMMING			29400 1						
INFORMATION SCIENCES & SY				29500 1		20195 1			29167 6
ALLIED HEALTH					21940 2			29364 11	26000 4
HEALTH SCIENCES								23440 5	17500 1
NURSING							22175 1	26325 42 40000/21000	33555 2
ARCHITECTURAL & ENVIRONME					25000 2				
BIOLOGICAL		16000 1			21000 1	28000 1		25000 1	14400 1
CHEMISTRY		23880 2	33000 1	31200 2	13039 2				

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
GEOLOGY & GEOLOGICAL SCI		21600 1				33000 1			
MATHEMATICS					19994 5		13650 1	22000 1	
PHYSICS						24000 1			

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING				25500 1	24250 2	24667 3	25625 4	22250 2	28588 18
BUSINESS ADMIN (INCL MGMT				20800 1	20500 1	27000 1	31228 13	18333 3	28276 12
DISTRIBUTION MANAGEMENT							29200 2		29500 1
ECONOM & FINANCE (BANKING	23000 1			26000 1	25840 2	25500 1	29196 11	25400 2	29784 11
HUMAN RSRCS (incl LABOR R								27000 2	30000 1
MANAGEMENT INFO SYSTEMS					25410 6	31000 1			32452 5
MARKETING/MARK MGMT (RESR					23920 1		28869 12	28000 2	27875 20 37300/25000
ADVERTISING								18000 1	23000 1
COMMUNICATIONS			15000 1	16645 1		21600 1	28100 2	23740 2	31233 3
JOURNALISM						13000 1			29900 2
TELECOMMUN/BROADCASTING							30000 2		29733 3
ELEMENTARY EDUCATION	15896 1						16000 1		
PRE-ELEMENTARY EDUCATION	20000 1								
LETTERS (incl English, Li							38000 1		
VISUAL & PERFORMING ARTS			28000 1						
HUMANITIES - OTHER							19800 1		
CRIMINAL JUSTICE			15000 2						
HISTORY			24000 1						
POLITICAL SCIENCE/GOVT	15600 1		22000 1						24167 3
PSYCHOLOGY	17020 3		17854 12	17700 1					32796 1
SOCIOLOGY	18000 1		16100 4						
SOCIAL SCIENCES-OTHER			19196 5	18000 1					
AEROSPACE & AERONAUTICAL					30457 26 32004/29000		32000 1		

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
AGRICULTURAL						25000 2	33317 6		
ARCHITECTURAL								27250 2	
CHEMICAL					35220 2	36300 7	35564 9		37115 188 41500/35820
CIVIL					30500 2	37000 1	30568 5	29620 10	34776 1
COMPUTER					31070 2		32000 1		33292 3
ELECTRICAL/ELECTRONIC				30500 1	32855 46 38200/30420		33864 52 37200/32000		35939 18
INDUSTRIAL					24000 1	33800 2	33286 28 40000/31000	34530 2	33920 21 38400/32100
MECHANICAL					31337 40 39260/29000	33897 6	33822 138 41280/31000	34867 3	35819 44 38600/33600
METALLURGICAL							34610 6		30900 2
MINING (INCL GEOLOGICAL)							26400 1		
ENGINEERING TECHNOLOGY					29738 8		35642 8	26720 5	34800 1
INDUSTRIAL TECHNOLOGY					31200 1		25960 5		
AGRIBUSINESS	22000 1					23375 8			
ANIMAL SCIENCES	25000 1					18889 9			
PLANT SCIENCES						20000 1			
COMPUTER SCIENCE			26000 1		28537 14		28450 4		33761 11
COMPUTER PROGRAMMING	20238 1								
INFORMATION SCIENCES & SY							28800 4		32839 9
HEALTH SCIENCES				20000 1					
ARCHITECTURAL & ENVIRONME								19500 1	
BIOLOGICAL			13500 1			26000 1			20000 1
CHEMISTRY							30000 1		30064 25 36000/24960
MATHEMATICS							31200 2		35000 2

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
POLYMER SCIENCE									37500 1

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING	32412 13	28048 13	28575 10	28000 1	22680 4	26500 1	29500 1	25000 2	28348 29 35000/26000
BUSINESS ADMIN (INCL MGMT	28333 3	27378 9	27768 22 33600/26100	25000 2	24167 6		28200 3	31000 2	28167 3
DISTRIBUTION MANAGEMENT		33800 1	30250 2	30000 1					
ECONOM & FINANCE (BANKING	27482 11	28347 19	28800 4	26313 4	27000 1	26500 1	25533 3	26533 3	30200 8
HUMAN RSRCS (incl LABOR R							23000 1		25750 2
MANAGEMENT INFO SYSTEMS	29975 2	28008 1	26667 3	33000 1	29500 1	27600 1	29800 2	30000 1	
MARKETING/MARK MGMT (RESR	26731 16	25522 8	25456 30 35500/24000	24657 9			27250 4	25413 8	28500 2
ADVERTISING				25000 1	25000 1				
COMMUNICATIONS			27000 1	18000 1					
JOURNALISM			22050 2						29380 1
TELECOMMUN/BROADCASTING	26000 1		26500 3						
TEXTILES & CLOTHING	26000 1	27000 1							
VISUAL & PERFORMING ARTS	19600 1								
HUMANITIES - OTHER		28500 1	20000 1	18750 2			25000 1		
CRIMINAL JUSTICE								22000 1	
POLITICAL SCIENCE/GOVT			24500 1						
PSYCHOLOGY			29000 1						24504 1
SOCIOLOGY				28000 1					
SOCIAL SCIENCES-OTHER				28000 1		12584 1			
AEROSPACE & AERONAUTICAL	29750 2	34800 2		37500 2	23040 1				35700 2
AGRICULTURAL			33600 1						30000 1
BIOENGINEERING & BIOMEDIC		32000 1							
CHEMICAL		37830 8	37163 32 40250/35000	38142 12	36120 4		37000 9	36909 11	38730 125 46200/36500

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
CIVIL		33300 4			28803 7	33165 4	35500 1	32400 2	34470 16
COMPUTER	33940 25 42000/32500	34730 13						31800 1	34533 3
ELECTRICAL/ELECTRONIC	33692 36 39200/32000	33491 95 38700/31000	35026 7	36063 4	34365 24 38100/33000	38000 1	37500 1	36600 12	36752 25 39500/36000
INDUSTRIAL	33931 6	32677 25 37680/31200	34420 14	33008 6	33335 12	35400 1	30000 1	33625 8	34743 3
MECHANICAL	36000 1	33353 74 37500/30720	34653 21 37500/34000	36660 10	32469 38 36000/28500		33250 8	36260 15	37310 93 54487/33600
METALLURGICAL	35400 1	32833 3			33721 39 36000/32040			34800 2	40200 1
MINING (INCL GEOLOGICAL)						33591 5			33900 1
NUCLEAR		35400 2							
PETROLEUM									38830 14
ENGINEERING TECHNOLOGY		29400 4			29403 6			31000 1	29500 2
INDUSTRIAL TECHNOLOGY			32000 1						
AGRIBUSINESS									32000 1
ANIMAL SCIENCES			27000 1						
PLANT SCIENCES			26000 1						
OTHER AGRICULTURAL SCIENC			21525 4						
COMPUTER SCIENCE	30677 15	33388 29 44040/31820	31500 1	34800 1	31950 2		31950 2	32400 2	34750 18
INFORMATION SCIENCES & SY	31486 7	30000 3							29900 10
SYSTEMS ANALYSIS					31000 1				
BIOLOGICAL								21792 1	
CHEMISTRY			30000 1						
GEOLOGY & GEOLOGICAL SCI									39500 1
MATHEMATICS			27500 1						38000 1
PHYSICS									33600 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING				12000 1	17500 1	26333 3	21567 9
BUSINESS ADMIN (INCL MGMT	26450 2	22000 1	30546 6		20100 5	22000 1	23038 8
ECONOM & FINANCE (BANKING	23750 2		31000 3	26100 1	27625 4	27500 4	23129 7
MANAGEMENT INFO SYSTEMS			31700 2	30000 1			23000 1
MARKETING/MARK MGMT (RESR	25656 18		26333 3	21600 1	27643 7	23020 2	22045 20 30000/14400
ADVERTISING							18500 3
COMMUNICATIONS					24000 1	28500 1	18167 3
JOURNALISM						18000 1	22680 6
TELECOMMUN/BROADCASTING			12000 1		28800 2		
PRE-ELEMENTARY EDUCATION							18000 1
VISUAL & PERFORMING ARTS							24000 1
HISTORY							25000 1
POLITICAL SCIENCE/GOVT	35000 1						21000 2
PSYCHOLOGY					27500 1	24000 1	19000 1
SOCIOLOGY	22000 1						14000 1
AEROSPACE & AERONAUTICAL							25500 2
AGRICULTURAL							29833 4
BIOENGINEERING & BIOMEDIC			30000 3				
CHEMICAL		38100 1	38400 1	36940 1		37667 3	36300 1
CIVIL			28000 1			28080 1	29040 8
COMPUTER							31750 4
ELECTRICAL/ELECTRONIC		35100 1	35250 2			32023 7	31971 17
ENIVRONMENTAL ENGINEERING	33000 1						

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
INDUSTRIAL	33000 1			30500 1	28000 1	33313 9	29333 3
MECHANICAL		35000 1	33350 7	34200 3	35400 1	37743 7	32240 23 37375/29500
METALLURGICAL				32020 5			28500 1
ENGINEERING TECHNOLOGY	23530 2		33500 2	25000 1		27170 1	27520 5
INDUSTRIAL TECHNOLOGY							19333 3
AGRIBUSINESS							21100 1
ANIMAL SCIENCES							14400 1
PLANT SCIENCES							19333 3
NATURAL RESOURCES							18140 2
COMPUTER SCIENCE		30000 1	28300 2				29780 4
COMPUTER PROGRAMMING					21375 2		
INFORMATION SCIENCES & SY							19000 1
CHEMISTRY						33180 1	20450 2
POLYMER SCIENCE				33000 1			

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	27856 835 38500/25200	19354 26 31500/14000	19550 2	24686 142 43000/20000	24139 18	22920 33 35000/15500	24622 23 32000/18000	28250 98 39000/25000	20527 6
BACHELOR - TECHNICAL	30278 18		35900 1	31451 6	28000 1	33166 47 39200/29300	28644 64 39000/23000	30485 238 40000/27000	30301 68 60000/25000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	22973 66 36000/16000	20731 21 37000/16500	21853 17	24806 178 39000/20000	15813 6	21829 301 45000/17500	18512 5	22250 6	19701 24 30000/13645
BACHELOR - TECHNICAL	28550 12		22500 1	26887 28 35040/23000		24796 27 36000/18000			23150 4

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	21140 10	23889 7	21194 25 29400/16000	25104 33 32000/18600	20341 112 36415/15000	21659 33 35000/16973	22865 52 38000/18000	19980 13	23012 36 48000/15000
BACHELOR - TECHNICAL		31728 33 39200/28000	26186 24 33000/24144	32846 126 50400/30000	21495 15	28067 69 38637/24000	27332 83 42000/24500	26554 62 40000/21000	27134 15

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	17945 8		18283 27 32000/14000	20774 6	24755 12	24013 8	29070 49 50000/24000	23270 14	28787 81 37300/25000
BACHELOR - TECHNICAL	22413 3		19750 2	25250 2	31288 142 39260/28860	27435 37 37600/18000	33460 271 45000/30200	29455 23 41400/26000	35750 327 41500/32000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28498 48 55000/25000	27757 53 33800/24500	26751 80 35500/24000	25194 24 33000/22750	24401 13	23296 4	27153 15	26288 17	28491 46 36000/26000
BACHELOR - TECHNICAL	33080 93 42000/28579	33463 263 46000/30840	34561 85 41000/31200	36469 35 40000/32800	32942 134 39000/29380	34001 11	34814 22 40500/31200	35307 55 39000/32000	37217 318 54487/33000

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	25800 24 35000/23000	22000 1	28712 15	22425 4	25290 21 31000/23000	25195 13	
BACHELOR - TECHNICAL	28265 4	34550 4	32442 18	32345 12	26538 4	34124 29 47000/27170	

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	32325 20 41000/27500	38400 2		30500 4	52500 1		37230 2	37264 14	
MBA--TECH			29120 1	55000 1	55800 5	41200 4	37767 3		

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	50000 1	39000 2		36000 2		32500 5			
MBA--TECH				33867 3					

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH	25000 2		34000 3	37000 1		25000 1	22000 1		35833 3
MBA--TECH	40000 1			42300 1					

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH		20000 1					35425 8	36000 1	44571 7
MBA--TECH							41250 4	33000 1	44200 4

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		45333 3	37761 5	54500 2			38600 3	37000 1	35274 3
MBA--TECH	35000 2	40000 1	42250 2	48000 1	40250 1			34000 1	41800 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH						30830 1	52000 1
MBA--TECH							

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	27828 817 38500/25200	25559 183 55000/19000	21500 1	24875 4	23000 1				27180 19
BUSINESS ADMIN (INCL MGMT	22040 3	22063 8	21988 8	21216 5	27000 1				26827 15
ECONOM & FINANCE (BANKING	30500 14	27354 23 30000/25800	25357 7	24894 47 28500/22000	30000 9	33000 1	20000 1	25750 2	28180 86 37500/24000
MANAGEMENT INFO SYSTEMS									29100 2
MARKETING/MARK MGMT (RESR	27000 1	20550 2	19500 3	25400 5				24000 1	18000 1
REAL ESTATE				24000 1					21000 1
ADVERTISING				21000 1					36000 1
COMMUNICATIONS		19000 2	23000 1	19323 2					
JOURNALISM		16500 4							
ELEMENTARY EDUCATION		16000 1							
HUMANITIES - OTHER		25000 1							
POLITICAL SCIENCE/GOVT		35000 1	22000 1	22000 1					
PSYCHOLOGY		23000 1							22000 1
SOCIAL SCIENCES-OTHER		15000 1							
CIVIL								29000 1	
INDUSTRIAL									31000 1
INDUSTRIAL TECHNOLOGY									33000 1
COMPUTER SCIENCE	24000 1								
INFORMATION SCIENCES & SY	26500 2								
MATHEMATICS				11440 1					

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC		MEDIA PLANNING		REPORTING		PRODUCTION		PUBLIC RELATIO		WRITING / EDIT	
ACCOUNTING			27996	1	21700	2												
BUSINESS ADMIN (INCL MGMT			24258	18	22235	12			17000	1					20800	1		
ECONOM & FINANCE (BANKING	18000	1	26224	17	22221	9												
MARKETING/MARK MGMT (RESR	18000	1	25142	6	21652	4			17333	3								
ADVERTISING													24500	4	18000	1	21000	2
COMMUNICATIONS			27100	2	23500	2	17250	2	28800	1			24993	9	21084	10	20550	2
JOURNALISM					21750	2	12584	1			16975	5	10700	1	23054	7	18643	7
TELECOMMUN/BROADCASTING			25333	3							11960	1	25000	1	20000	1		
FOREIGN LANGUAGES					21600	1												
LETTERS (incl English, Li			24000	1	22200	1					22000	1			19000	1	15200	1
VISUAL & PERFORMING ARTS							17820	5					15838	4				
HUMANITIES - OTHER			23250	4	35000	1	12480	1										
CRIMINAL JUSTICE			20000	1											15013	1		
HISTORY							25000	1										
POLITICAL SCIENCE/GOVT	20500	2			22350	2	26000	1							15600	1	17000	1
PSYCHOLOGY			14700	1					35000	1					17000	1		
SOCIOLOGY					21000	1												
SOCIAL SCIENCES-OTHER					23500	1												
INDUSTRIAL			26000	1	25000	1												
MECHANICAL							34000	1					35110	8			26000	1
METALLURGICAL													33000	1				
ENGINEERING TECHNOLOGY							25020	3										
INDUSTRIAL TECHNOLOGY																	26000	1

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
AGRIBUSINESS								22000 1	
COMPUTER SCIENCE			11520 1						
ACTUARIAL		17500 1							
CHEMISTRY									15600 1
MATHEMATICS	15000 1								

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING			21000 2				21750 4	25206 2	21704 12
BUSINESS ADMIN (INCL MGMT		26384 8	25244 18	28414 10	20500 2	31435 8	25223 33 35000/20000	20000 1	
DISTRIBUTION MANAGEMENT		30000 1		30300 5		29200 1			
ECONOM & FINANCE (BANKING			24156 8		25767 3	35000 1	24568 39 40000/16000	20165 3	23341 3
HUMAN RSRCS (incl LABOR R							25000 1		
MANAGEMENT INFO SYSTEMS							28000 1		
MARKETING/MARK MGMT (RESR	20000 4	24693 8	23957 53 30000/20000	24333 3	19271 7	23250 2	25964 175 48000/22750	22000 2	22100 1
ADVERTISING	18500 3				15000 1		22844 9		
COMMUNICATIONS	21000 1	18050 2	18000 1				23948 12		
JOURNALISM	19333 3	20793 2	22750 4				28125 4		
TELECOMMUN/BROADCASTING			22800 5				25950 14		
HUMAN ECOLOGY (HOME ECONO							15300 1		
TEXTILES & CLOTHING			20335 20 27000/17500				19500 2		
MERCHANDISING MANAGEMENT			23125 8						
FOREIGN LANGUAGES					31500 1				
LETTERS (incl English, Li				13000 1			24000 2	27000 1	
VISUAL & PERFORMING ARTS		13645 1					11500 1		
HUMANITIES - OTHER		11500 1	20333 3				27860 5		
CRIMINAL JUSTICE							22000 1	19998 2	20900 1
HISTORY		19500 2					16000 1		
POLITICAL SCIENCE/GOVT		17500 1					25310 5	16829 7	24000 1
PSYCHOLOGY			20160 5		21000 1		26833 6		
SOCIOLOGY			19200 1				23200 3		

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
SOCIAL SCIENCES-OTHER		20000 1		25000 1			28000 1	17160 2	
AEROSPACE & AERONAUTICAL							37400 1		
CHEMICAL		38500 1		34500 1		37020 1	36767 3		
CIVIL					36100 1				
COMPUTER							28000 2		
ELECTRICAL/ELECTRONIC							30676 9		
INDUSTRIAL			30840 1				31113 10		40000 1
MECHANICAL		34500 1			32500 1		32285 19		
ENGINEERING TECHNOLOGY					32150 2		38000 2		
AGRIBUSINESS							23500 2		
ANIMAL SCIENCES			27000 1				22000 2		
PLANT SCIENCES							12480 1		
OTHER AGRICULTURAL SCIENC							22000 1		
COMPUTER SCIENCE					29000 1				
INFORMATION SCIENCES & SY							31500 1		
BIOLOGICAL			20250 4				22500 2		28000 1
CHEMISTRY							30884 5		
MATHEMATICS			22000 1				32500 3		

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT		26000 1							29650 4
DISTRIBUTION MANAGEMENT			22500 1						
ECONOM & FINANCE (BANKING	17600 1	17060 1							
HUMAN RSRCS (incl LABOR R									23000 1
COMMUNICATIONS			28750 2						26500 1
HUMANITIES - OTHER		30750 2							
CRIMINAL JUSTICE		23458 13	12000 1	23000 1					
POLITICAL SCIENCE/GOVT			22000 1						
PSYCHOLOGY		21000 1							
SOCIOLOGY		25000 2							
SOCIAL SCIENCES-OTHER		16000 1	24000 2		17614 1			17680 2	
AEROSPACE & AERONAUTICAL							29457 10		31300 8
AGRICULTURAL							33100 3	27000 1	
ARCHITECTURAL							28540 4		
BIOENGINEERING & BIOMEDIC						30000 2			
CHEMICAL							36627 8	37233 6	37358 23 41000/35820
CIVIL							28383 138 37400/24752	29057 15	33350 8
ELECTRICAL/ELECTRONIC		32300 1	37500 1				33493 25 38000/30500		34121 105 38400/31460
ENIVRONMENTAL ENGINEERING									33000 1
INDUSTRIAL							34200 1		33625 87 41000/31200
MECHANICAL							33799 69 60000/29000	33500 2	34508 211 41280/31500
METALLURGICAL							32533 3		33684 33 36000/32400
MINING (INCL GEOLOGICAL)								28700 4	33900 1

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT — Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 — 90th: 22080 / 10th: 18330 — PART 4 - PAGE 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
NUCLEAR			27334 1						32500 1
PETROLEUM									40000 1
ENGINEERING TECHNOLOGY							26367 7		32131 14
INDUSTRIAL TECHNOLOGY							21067 3		25000 2
ANIMAL SCIENCES			22200 1						
BIOLOGICAL								18500 1	
CHEMISTRY								27400 3	24000 1
GEOLOGY & GEOLOGICAL SCI			33000 1					21333 3	
MATHEMATICS					13650 1				

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	28950 4		32000 1		33000 1				
MANAGEMENT INFO SYSTEMS			27000 1						
LETTERS (incl English, Li									10000 1
AEROSPACE & AERONAUTICAL	27333 1	33400 1	26252 1	29500 1	30693 4	30207 3		30425 4	30716 14
AGRICULTURAL					38100 1	29667 3		31129 8	33600 1
ARCHITECTURAL								27750 2	27332 1
BIOENGINEERING & BIOMEDIC			32000 1						30000 1
CHEMICAL		41000 1			37676 40 41500/35820	39700 1	37690 271 46200/36000	36906 30 46000/34000	36823 35 41000/35400
CIVIL	33600 1	28567 3			36700 1	29500 2		28594 35 36000/24752	29235 38 36000/26064
COMPUTER	30738 17		31468 8	36135 13	32250 2			33860 3	33871 9
ELECTRICAL/ELECTRONIC	32883 15	33223 54 39000/31490	33587 20 36500/31490	33959 55 39200/30420	33393 23 39200/32000	30921 15	36333 3	33588 72 42000/29600	33557 86 40800/30160
INDUSTRIAL	32000 1	31500 1			37500 1		26875 2	32370 25 38000/28000	32739 26 37080/30500
MECHANICAL	34690 4	33931 19	34200 1	33010 2	34733 30 40000/31235	35717 7	37017 12	34377 106 45000/30000	33038 121 54487/28000
METALLURGICAL		50400 1			33646 7		33975 4	32560 5	33553 6
MINING (INCL GEOLOGICAL)						26667 3		31500 2	33591 5
NUCLEAR		33700 2			32400 1	36000 1	34800 1		30126 2
PETROLEUM								40800 1	38678 13
ENGINEERING TECHNOLOGY				27500 1		32500 1	30000 1	27500 7	30750 6
COMPUTER SCIENCE	32539 18		31832 23 37000/29380	36088 1	34900 3	20800 1		31720 1	30973 18
INFORMATION SCIENCES & SY	29500 1								
SYSTEMS ANALYSIS									31000 1
BIOLOGICAL					26000 1		21792 1		
CHEMISTRY					29917 7	27150 4	29985 4	28000 1	

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
GEOLOGY & GEOLOGICAL SCI								36250 2	
PHYSICS									33600 1
POLYMER SCIENCE					35250 2				

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING									23000 1
BUSINESS ADMIN (INCL MGMT	24000 2								
MARKETING/MARK MGMT (RESR	28000 1								20000 1
COMMUNICATIONS	15000 1								
PHYSICAL EDUCATION							13440 1		23000 1
LETTERS (incl English, Li									15000 1
HUMANITIES - OTHER									25000 1
PSYCHOLOGY			18700 1	12480 1			22090 1		16780 2
SOCIOLOGY									19000 1
CIVIL				29200 1					
COMPUTER								34000 1	
INDUSTRIAL		23832 1			31080 1				
ENGINEERING TECHNOLOGY			19500 1		37500 1				
COMPUTER SCIENCE									24000 1
ALLIED HEALTH			25375 4		28333 3		30786 7		22960 3
HEALTH SCIENCES			25750 2						20800 4
NURSING	32044 4			26387 40 40000/21000					11280 1
PHARMACY						36000 1			
BIOLOGICAL			16000 1						19250 2
CHEMISTRY		22500 1							
MATHEMATICS	22000 1								

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					13440 1	29000 1			
BUSINESS ADMIN (INCL MGMT	18500 1				27053 3	25476 5	29925 3		
DISTRIBUTION MANAGEMENT						27500 1			
ECONOM & FINANCE (BANKING					27500 2	30667 3	29000 2		
MANAGEMENT INFO SYSTEMS					27608 26 33600/24240	29276 27 32000/27360	28514 17		
MARKETING/MARK MGMT (RESR					26500 2				
COMMUNICATIONS		20000 1							
LETTERS (incl English, Li		10400 1							
VISUAL & PERFORMING ARTS	23360 2								
HUMANITIES - OTHER		18000 1							
CRIMINAL JUSTICE		20500 2		17667 3					
HISTORY		24000 1				17500 1			
POLITICAL SCIENCE/GOVT	22000 1					28900 1			
PSYCHOLOGY	25000 2	17700 11		16431 8	17500 1		15500 1		
SOCIOLOGY	14400 1	20000 1		18651 6	19000 1				
SOCIAL SCIENCES-OTHER	18000 1	18833 3		18995 4	25000 1				21000 1
AGRICULTURAL									25000 1
CHEMICAL						29000 1			
CIVIL					29500 1		30560 8		
COMPUTER					30972 21 37700/26000				
ELECTRICAL/ELECTRONIC					33250 4	32944 9	35367 3		
INDUSTRIAL					30000 1		33527 3		
MECHANICAL					29500 1	31500 2			

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
METALLURGICAL									26000 1
ENGINEERING TECHNOLOGY					31500 1		29520 1		
INDUSTRIAL TECHNOLOGY							31000 1		
AGRIBUSINESS									24714 7
ANIMAL SCIENCES									17990 10
PLANT SCIENCES									20571 7
NATURAL RESOURCES									18760 3
OTHER AGRICULTURAL SCIENC									21525 4
COMPUTER SCIENCE					29288 93 48000/24000	31630 30 35500/27000	30053 41 39000/26000		
COMPUTER PROGRAMMING					25148 6		24000 1		
INFORMATION SCIENCES & SY					29519 41 34750/27000	27625 4	31238 12		
SYSTEMS ANALYSIS							25000 1		
ACTUARIAL								30070 6	
BIOLOGICAL									14400 1
GEOLOGY & GEOLOGICAL SCI									25000 1
MATHEMATICS					24940 4	31200 1	38000 1	34920 2	
PHYSICS					19000 1				

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29375 8		24125 4					
BUSINESS ADMIN (INCL MGMT		26833 15	24414 7	22001 98 32000/17000					
DISTRIBUTION MANAGEMENT				20250 2					
ECONOM & FINANCE (BANKING		28523 60 37200/26000		23236 38 34000/17000					
HOTEL/RESTAURANT MGMT.				20813 8					
HUMAN RSRCS (incl LABOR R			26617 6						
MANAGEMENT INFO SYSTEMS		30013 8		19656 1					
MARKETING/MARK MGMT (RESR		27000 2		22394 52 31500/17500					
ADVERTISING				19375 4					
COMMUNICATIONS			22000 1	19863 12			21023 1		21000 1
JOURNALISM			22000 1	21810 10					
TELECOMMUN/BROADCASTING				26250 4					
ELEMENTARY EDUCATION									19840 58 27000/14000
PRE-ELEMENTARY EDUCATION				18000 1					21532 5
PHYSICAL EDUCATION									18234 4
SPECIAL EDUCATION									23154 9
HUMAN ECOLOGY (HOME ECONO				19250 2					
TEXTILES & CLOTHING				21833 6					
MERCHANDISING MANAGEMENT				21227 11					
FOREIGN LANGUAGES		22100 1		20425 2					18500 2
LETTERS (incl English, Li		31000 1		20071 7		12500 1			23459 5
VISUAL & PERFORMING ARTS				18400 4					20648 8
HUMANITIES - OTHER				21922 9		37000 1			21019 3

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
CRIMINAL JUSTICE						16000 1			
HISTORY		32000 1		24500 2					
POLITICAL SCIENCE/GOVT		25550 2		21444 9					
PSYCHOLOGY		18500 1	23752 2	20538 8					22000 1
SOCIOLOGY			14000 1	17500 5					
SOCIAL SCIENCES-OTHER				19046 4					20387 4
AEROSPACE & AERONAUTICAL		30000 1						30000 1	
CHEMICAL		36780 5						30500 2	
CIVIL		29800 9		34800 1					
COMPUTER		28000 2							
ELECTRICAL/ELECTRONIC		30288 8		35390 2				33706 5	
INDUSTRIAL		29853 15		33216 8					
MECHANICAL		32400 11		35669 9				26252 1	34800 1
METALLURGICAL				33640 4					
MINING (INCL GEOLOGICAL)		31525 4							
ENGINEERING TECHNOLOGY		29000 1		28000 2					
INDUSTRIAL TECHNOLOGY				27950 4					
AGRIBUSINESS				20283 3					
ANIMAL SCIENCES				25000 1					
COMPUTER SCIENCE		30924 17							
INFORMATION SCIENCES & SY		31031 13		30500 2					
SYSTEMS ANALYSIS		31000 1							
HEALTH SCIENCES									20000 1

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 4/5/91 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACTUARIAL		32750 2							
ARCHITECTURAL & ENVIRONME	25000 2		19500 1						
BIOLOGICAL									21000 1
CHEMISTRY								28647 12	13039 2
GEOLOGY & GEOLOGICAL SCI								21600 1	
MATHEMATICS		34000 4		21500 1	31200 1				22133 4
PHYSICS									24000 1

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	27851 835 38500/25110	25296 227 55000/18000	22781 21 32000/18000	24368 66 31700/21000	29091 11	33000 1	20000 1	25167 3	27758 126 37500/21600
BACHELOR - TECHNICAL	25667 3			11440 1				29000 1	32000 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	19250 4	24874 54 39000/21000	22508 38 35000/16973	18151 11	22133 6	16977 7	22210 19	20735 24 30000/15600	18908 13
BACHELOR - TECHNICAL	15000 1	21750 2	18260 2	27265 4			34876 9	22000 1	22533 3

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	19500 11	22887 27 32000/15000	23086 128 34200/19000	27332 20 33800/21000	21380 15	30182 12	25373 320 48000/20000	19701 20 27000/12480	22082 18
BACHELOR - TECHNICAL		36500 2	22977 7	34500 1	32380 5	37020 1	30702 63 44000/24000		34000 2

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	17600 1	23643 21 37000/18500	23143 7	23000 1	17614 1			17680 2	28017 6
BACHELOR - TECHNICAL		32300 1	30009 4		13650 1	30000 2	30505 271 60000/24912	29507 35 40000/24000	34154 496 45000/31020

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	28950 4		29500 2		33000 1				
BACHELOR - TECHNICAL	32115 58 44040/28000	33514 82 50400/31490	32372 54 37000/29380	34200 73 42000/30420	34920 123 41500/31235	30977 41 41500/25000	37335 299 46200/35400	33219 304 46000/27500	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	22750 4		18700 1	12480 1			17765 2		
BACHELOR - TECHNICAL	30035 5	23166 2	23563 8	26456 41 40000/22000	30716 5	36000 1	30786 7	34000 1	

AVERAGE SALARY OFFERS MAY 1991 MCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 5/6/91 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL	21203 8	18314 21 29000/14000		17730 21 26000/14000	26538 37 33600/23040	28532 39 35000/27000	28175 23 35400/25500		21000 1
BACHELOR - TECHNICAL					29354 174 48000/24000	31470 47 39200/27000	30635 72 39000/26000	31283 8	20848 35 30000/17500

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28260 99 39000/25000	24228 18	21811 303 34000/16000		21833 3	21023 1		20468 100 36415/15000
BACHELOR - TECHNICAL	25000 2	31197 93 40000/28500	19500 1	31433 37 38000/25000	31200 1			29597 22 38000/23000	21441 10